

Expand Your Reach. Simplify Your Operations.

Connect with more customers worldwide while reducing the complexity of selling, renewing, invoicing, and managing subscriptions and e-packages.

As a trusted partner to libraries and research organizations around the globe, EBSCO helps publishers and content providers streamline the business side of content sales. From order fulfillment and renewals to financial management and customer procurement requirements, we help you reach more organizations while reducing administrative burden.



Grow Market Reach

Connect with more customers worldwide.

- Reach libraries, corporations, government agencies, and research organizations
- Support customers who prefer purchasing through a subscription agent
- Increase exposure for journals, e-packages, databases, and datasets
- Leverage established customer relationships

Support Renewals & Retention

Help protect recurring revenue.

- Structured renewal workflows
- Customer follow-up on renewal decisions
- Reduce missed subscriptions and access lapses
- Support renewable products and subscriptions

We help publishers focus on content while we manage the business of delivering it.

Flexible Operational Support

Services that fit your business needs.

- Flexible delivery options and schedules
- Email, SFTP, PDF, Excel, and EDI formats
- Customer and procurement coordination
- Order, payment, and access support

A Trusted Global Partner

Decades of experience supporting content providers.

- Established industry relationships
- Reliable financial and operational infrastructure
- Global support capabilities
- Expertise in complex purchasing environments

Simplify Financial Administration

Reduce administrative complexity.

- Consolidated ordering and payments
- Multi-currency support
- Electronic payments and scheduled remittances
- Detailed remittance reporting